

2019

# LNG Fundamentals



LNG-Worldwide Ltd 2019



## LNG 101 Fundamentals

Designed for delegates of varying backgrounds in the LNG business

Suitable for a group of 15-20 people

1 full day 7 hours with 3 breaks

Typical number of slides :80 – distributed as PDFs

Interaction encouraged

Real case studies/ real business examples chosen for illustration

The workshop objectives are: -

1. To create a base level of understanding of how the business is put together and functions
2. To create a common language for delegates to use
3. To understand in context what Pavilion Energy are intending to do to develop their business

The “LNG 101” fundamentals workshop is designed for those looking to gain an overview of where LNG sits in the global energy picture and the current developments in the industry as it embarks on yet another cycle of growth in the early 2020s.

Topics focus on the key players in the LNG industry who they are, how they are building and managing supply and the key importers who are managing a lot of change in their business through creating growth, deregulation and increasing competition.

Flexibility and cost competitiveness of LNG compared to other fuels will be discussed and the rationale for why so many countries are considering importing LNG. The importance of Asia will be highlighted along with its emerging and new markets – of which Singapore is one and which is expected to play an increasing role in the future.

The workshop will show how the “old rule book” is quickly changing as several new buyers join the community and have a lot more choices and a lot more decisions to take when buying fuels!

### Key topics

- The role of LNG in the context of global gas business & the medium-term outlook
- Fundamentals driving global LNG business: government policies, commercial, technical & financing rationales.
- How LNG supply chains are put together
- Current developments & innovations which are providing a platform for the next 100Mtpa of growth – including “demand pull” factors from markets and the “supply push” from producers
- Growing LNG on LNG competition, increasing commoditisation as the business grows and matures and the response from technology and commercial operations to create efficient businesses to protect value.
- How LNG is priced in regional markets and demystifying the jargon used in different regional markets
- Some possible pathways for the business towards 2030. Why the future will be different & the challenges that LNG players face in surviving and thriving in tomorrow’s world